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## Business Development- Siding/Roofing (N. Carolina and S. Carolina)

### Description

Business Development is responsible to fostering new and current relationships for roofing and siding for The Roof Depot's new construction division in the North Carolina and South Carolina region. The overall goal of business development at The Roof Depot, LLC. is to be successful in continuing to grow the company revenue stream and customer base.

The Business Development Rep builds and maintains a network of sources from which to identify new sales leads. Communicates with customers and leads to identify and understand their product or service needs; identifies and suggests products and services to meet those needs. Demonstrates the functions and utility of products or services to customers based on their needs. Collaborates with the Estimating team to ensure accurate and competitive proposals.

Ensures customer satisfaction through ongoing communication and relationship management; resolves any issues that may arise post-sale.

### Responsibilities

The Ideal candidate has excellent leadership and management skills. Solid sales, customer service, communication and interpersonal skills. Excellent organizational skills and attention to detail. Computer literate. Self motivated and results-driven.

High School Diploma, GED or equivalent is required. Bachelor degree in Marketing, Sales, Business, or related field is preferred. At least five years of related experience required.

Must have a valid driver's license and meet our driver eligibility requirements.

Must be able to complete and pass a pre-employment drug test.

### Qualifications

Schedule:

- 8 hour shift
- Day shift
- Monday to Friday
- Weekends as needed

Education:

- High school or equivalent (Required)

### Hiring organization

Roof Depot

apply online

### Employment Type

Full-time

### Working Hours

8 hour shift

Day shift M-F

Weekends as needed

Monday to Friday

### Industry

Roofing

### Job Location

Charlotte, NC, USA

### Base Salary

\$ 75000

Experience:

- Commercial/Residential Siding: 3 years (Preferred)
- Commercial/Residential Roofing: 3 years (Preferred)

License/Certification:

- Driver's License (Required)

**Job Benefits**

- 401(k)
- 401(k) matching
- Dental insurance
- Employee assistance program
- Health insurance
- Health savings account
- Life insurance
- Paid time off
- Vision insurance
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